2008 Legislative Ag Chair Summit Energizing Rural America

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Algae—an "end-run" around the food-vs-fuel debate?

John Sheehan Vice President Strategy and Sustainable Development

LiveFuels™

- "Thousands in Mexico City Protest Rising Food Prices"
 - -New York Times, January 2007



"The tortilla effect"

 "Biofuel brews up higher German beer prices" – Associated Press, May 2007



The brewery effect?

 Brewer Michael Riesch sits at the monitors controlling the brewing devices in front of a historic photograph from the brewery's foundation years at the Ayinger brewery in Aying, southern Germany. The German government's subsidies to plant crops for sale as environmentally friendly biofuels are driving up the price of barley for Germany's brewers.

Rising Costs Felt at the World's Dinner Tables

FOOD PRICES

Export prices for 60 internationally traded food commodities have soared. No category has risen faster than oils and fats.

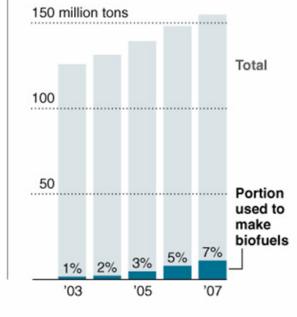
United Nations Food and Agriculture Organization food price index

250 Oils and fats 200 150 Overall 100 1998 to 2000 = 100 50 '05 '06 '07

OIL CONSUMPTION

Most vegetable oil is used for food purposes. But turning it into biofuels represents the fastest-growing demand for oils.

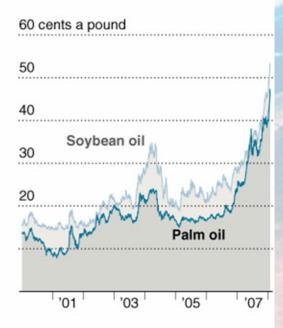
World consumption of oils and fats



OIL PRICES

Farmers in the United States and China have been planting less soy, causing a shortage that has helped raise prices for palm oil, the main alternative to soybean oil.

Near-month futures contracts



Sources: Bursa Malaysia, Chicago Board of Trade, via CEIC Data; United Nations Food and Agriculture Organization; Oil World

Food & land versus fuel

- "EU did not foresee the problems raised by its policy to get 10% of Europe's road fuels from plants."
 - -BBC News January 2008



Palm plantations are replacing the original forest in some areas BBC News

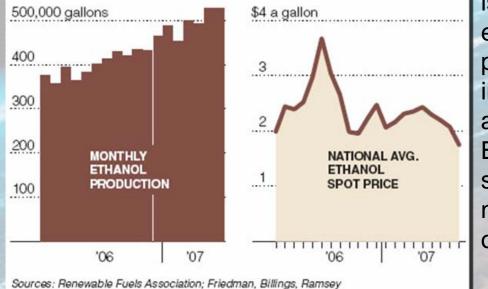
"We have seen that the environmental problems caused by biofuels and also the social problems are bigger than we thought they were. So we have to move very carefully"

—EU Environment Commissioner

 "Ethanol's Boom Stalling as Glut Depresses Price" –New York Times, September 2007

A Glut of Ethanol

Ethanol production has increased sharply over the last 18 months, outstripping demand and leading to a drop in prices.



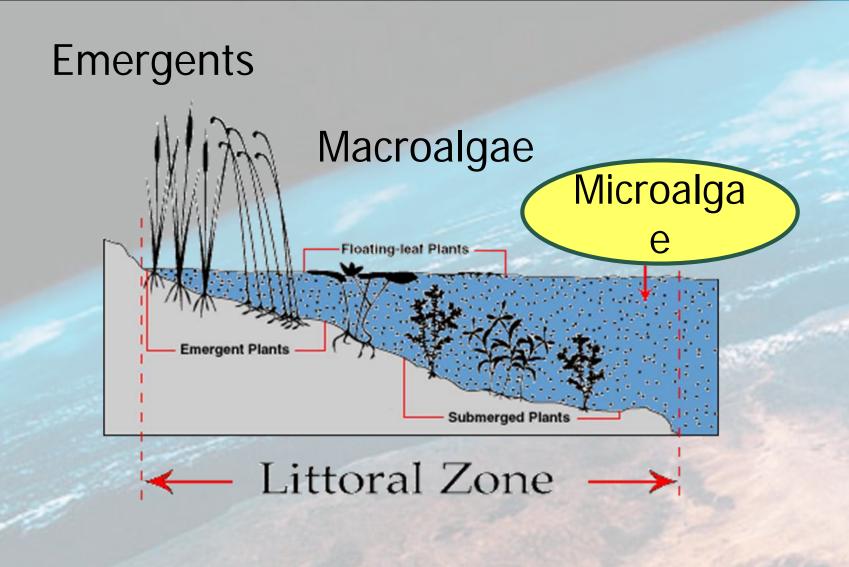
While generous government support is expected to keep the output of ethanol fuel growing, the poorly planned overexpansion of the industry raises questions about its ability to fulfill the hopes of President Bush and other policy makers to serve as a serious antidote to the nation's heavy reliance on foreign oil.

Water-the 800-lb gorilla



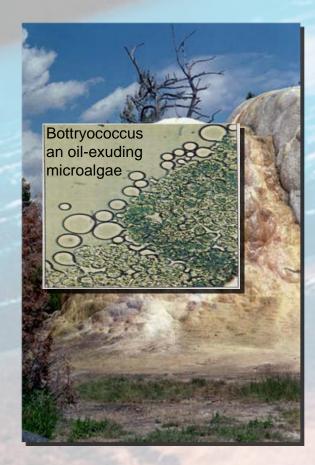
Biofuels production can use on the order of 5 to 7 gallons of water for each gallon of fuel produced and that doesn't count water for irrigation

Enter algae

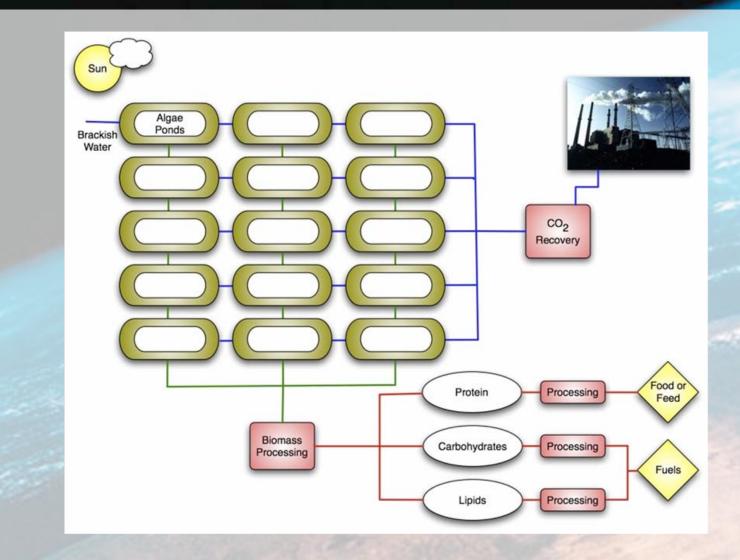


Prehistoric plants

- A High-Risk, High-Benefit Opportunity
 - Grow where few other plants could survive
 - –Hot climes
 - -Salt water
 - -The source of much of today's oil reserve?

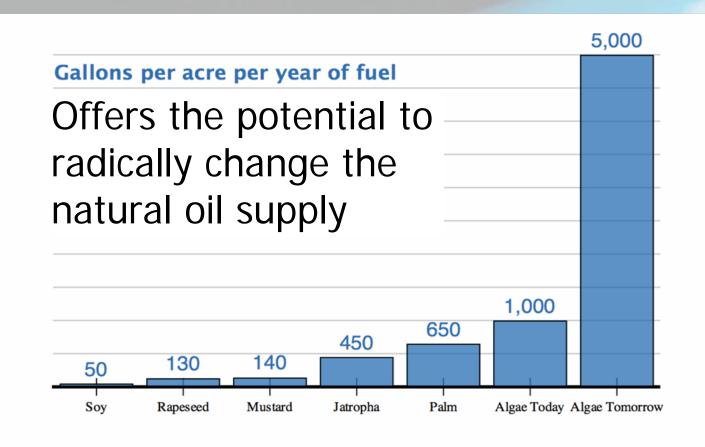


A new kind of farm



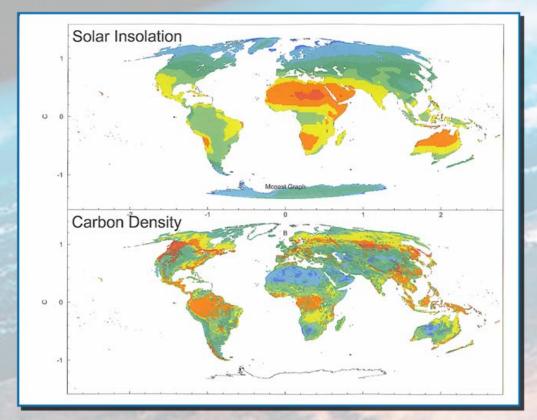
Changing the equation

• More efficient use of land



Changing the equation

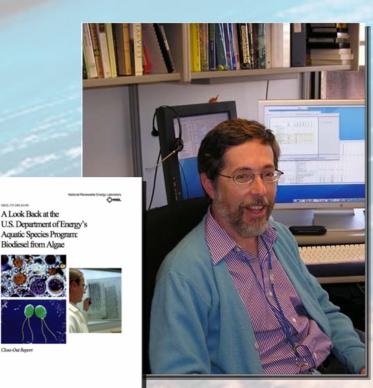
- Grows wherever you won't find conventional agriculture
- Where land is suited for food production, that is its best use



- Founded in 2006
- "Mini-Manhattan Project" to make fuel from algae
- \$10 million in funds
- Lissa Morgenthaler-Jones, CEO
- Dave Jones, COO



- John Sheehan
- The last program manager of **DOE's** "Aquatic **Species Program**"
- 16-years at NREL
- Joined LiveFuels[™] in July 2007



A Look Back at the

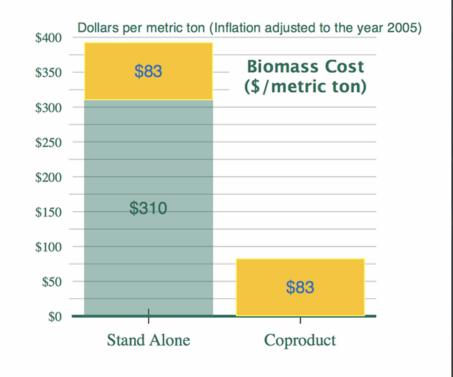
- Getting to first base...
 - -300+ acre site in southern California
 - -150 acres of ponds
 - Algae as a byproduct of an existing commercial farm



- Getting to first base...
 - a natural
 ecosystem where
 algae come along
 for the ride



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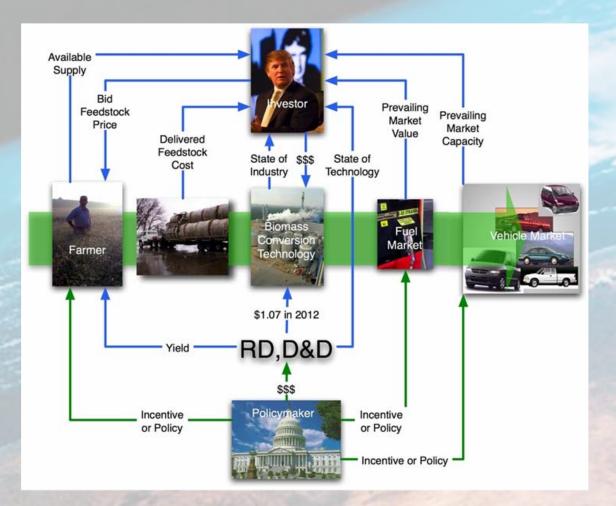


• The algae in-hand today will not look like the algae in a large scale industry



Thoughts for legislators

 As my discussion on "food versus fuel" suggests, many of the past and present policies have failed



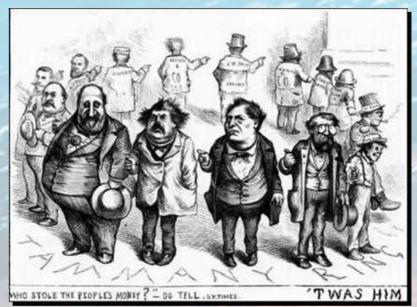
Generous, industry specific subsidies, credits and mandates DON'T WORK

Investment bubbles

- Investment in the "easy" technologies like corn ethanol and biodiesel
- Both ethanol and biodiesel are now facing
 - Exorbitant feedstock prices
 - -Market gluts

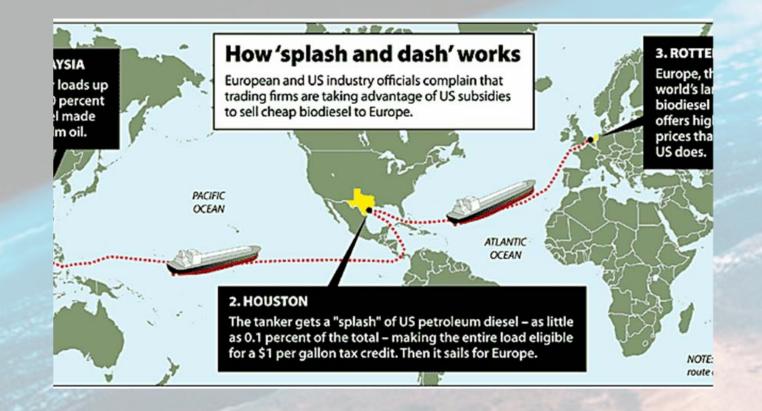
Special interest politics

- The case of biodiesel's generous subsidy
 - Ridiculous special interest fight over who gets to be called "biodiesel"
 - (a.k.a. who gets to luxuriate in this windfall)
- The case of renewable diesel
 "Big Oil" as a victim?



Policy perversions

Splash and Dash



Policy perversions

• FFVs and CAFE



Unintended consequences

- Higher food prices
- Unsustainable agricultural practices
- Market chaos
- Encroachment on vital natural habitats
- Minimal benefits viz a viz our real energy problem

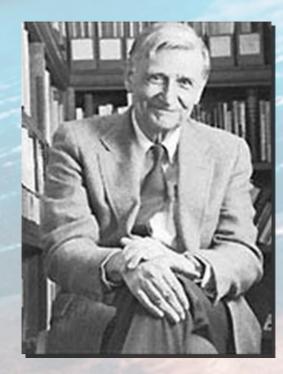
So what should you do?

Focus on the public good

Energy security?
Climate change?
Economic well-being?
Public health?

Think holistically

"The common aim must be to expand resources and improve quality of life for as many people as heedless population growth forces upon Earth, and do it with minimal prosthetic dependence. That, in essence is the ethic of sustainable development."E.O. Wilson Consilience (1998)



Use life cycle assessment

"We need an LCA process that addresses all sustainability issues and is accepted worldwide" Paraphrased from talk by Dean Simeroth, CARB, commenting on hurdles facing implementation of a low carbon fuel standard in California

Section Agency



In closing

- Think holistically
- Focus on societal needs, not technologyspecific solutions, and not special interest needs
- Manage risk
- Don't repeat our past mistakes
- Aim for transparency in the process
- Be patient—don't buy into quick-fix solutions.
 Creating a new sustainable fuel supply will take time